

January 3, 2004

Mr. Frank McAlpine, Engineering

Cravo Equipment Ltd.

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Dear Frank:

I felt compelled to write you this letter to express our extreme satisfaction with our Cravo Retract-A-Roof greenhouse which we purchased from you.

With several growing seasons under our belt I feel that we are producing plants with quality that we could not achieve in our fixed roof glass range. As you are aware, we have venlo type glass with fans and padwall and your Cravo Retract-A-Roof with 30' bays and 14' gutter height. The light transmission is awesome with the roof in the closed position and obviously with the roof open position you get the natural outside growing environment, which produces a short more compact plant, unlike anything we have been able to achieve in the past. It is totally amazing how with only a 10% open position the temperature drops to a comfortable degree. It would take all 10 of my 54" exhaust fans in the glass to accomplish the same inside temperature. We use less plant growth regulators and produce a much shorter compact plant. I have never sold items like Dahlia with 32 flowers per flat like we do now.

Also, we use less insecticides in the Cravo. Because the glass produces a softer plant there is more insect pressure than with the

harder “outside grown” material. we spray 3 times in the glass for every 1 application in the Cravo. We also water less because it is not as hot.

I have not as yet installed an energy curtain and we are pleased at how easily we hold temperature with the Modine unit heaters and natural gas. As for snow load we worry about our glass and don't even question the Cravo. We have had over 24” of snow up there without a worry.

We grow our pansy crop, hanging baskets, bedding plant flats, PW potted plants, perennials, and fall garden mums in the Cravo house.

I would like to thank you for all of the help that you have given us over the years and look forward to our future project including the loading dock area that we discussed. We have already poured a 175' center walk pad for this project.

Timothy S. Powell